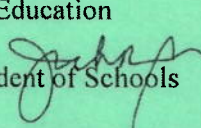


Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

October 6, 2020

MEMORANDUM

To: Members of the Board of Education
From: Jack R. Smith, Superintendent of Schools 
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

- 001B9400023 Maintenance, Repair, Operating Supplies—Extension
Responsible Office: Division of Maintenance
Awardee
W. W. Grainger, Inc., Lake Forest, Illinois \$200,000
(Local Affiliate: Rockville, Maryland)
- 116116 Stage Rigging Inspection, Repair, and Consulting Services
Responsible Office: Division of Maintenance
Awardee
Stage Rigging Services, Inc., Greensboro, North Carolina \$600,000
- JUST8511 Purchase of Portable HEPA Air Cleaners
Responsible Office: Division of Construction
Awardee
Sylvane, Inc., Roswell, Georgia \$150,000

| | | |
|------------|---|---|
| MBU-533-19 | Tire Recapping Responsible Office: Department of Transportation <u>Awardee</u> Service Tire Truck Center, Inc., Bethlehem, Pennsylvania (Local Affiliate: Capitol Heights, Maryland) | \$100,000 |
| 4081.10 | Art Equipment—Extension Responsible Office: Office of Curriculum and Instructional Programs <u>Awardees</u> American Design Associates, Baltimore, Maryland Blick Art Materials, LLC, Galesburg, Illinois Midwest Shop Supplies, Inc.,* Sioux City, Iowa Nasco Education, LLC, Fort Atkinson, Wisconsin Pyramid Paper Company, Tampa, Florida School Specialty, Inc., Greenville, Wisconsin (Local Affiliate: Gaithersburg, Maryland) Sheffield Pottery, Inc., Sheffield, Massachusetts Total | \$ 35,455 7,104 60,509 1,205 13,327 42,152 <u>39,220</u> \$198,972 |
| 4111.6 | Overhead Door Installation and Repairs—Extension Responsible Office: Division of Maintenance <u>Awardee</u> Bob's Overhead Door Repair and Service, Inc.,* Baltimore, Maryland | \$100,000 |
| 4302.1 | Apex Learning Digital Curriculum—Extension Responsible Office: Office of Curriculum and Instructional Programs <u>Awardee</u> Apex Learning, Inc., Seattle, Washington | \$ 48,000 |
| 4881.1 | College Tracks Access Program—Extension Responsible Office: Office of Student and Family Support and Engagement <u>Awardee</u> College Tracks, Inc., Bethesda, Maryland | \$650,000 |

| | | |
|---------|--|----------------|
| 4895.1 | Middlebury Courses and Site Licenses—Extension | |
| | Responsible Office: Department of Prekindergarten-12 Curriculum | |
| | <u>Awardee</u> | |
| | Middlebury Interactive Languages, LLC, Middlebury, Vermont | \$ 27,000 |
| 7050.11 | Photographic Equipment and Supplies—Extension | |
| | Responsible Office: Department of Curriculum and Instruction | |
| | <u>Awardees</u> | |
| | B&H Foto & Electronics Corporation, New York, New York | \$ 96,507 |
| | Service Photo Supply, Inc., Baltimore, Maryland | 61,527 |
| | Unique Photo, Inc., Fairfield, New Jersey | 8,578 |
| | W. B. Hunt Company, Inc., Melrose, Massachusetts | <u>9,606</u> |
| | Total | \$176,218 |
| 7115.8 | Early Childhood Equipment and Supplies—Extension | |
| | Responsible Office: Office of Teaching, Learning, and Schools | |
| | <u>Awardees</u> | |
| | Community Products, Chester, New York | \$ 50,250 |
| | Earlychildhood, LLC, Monterey, California | 1,100 |
| | Kaplan Early Learning Company, Lewisville, North Carolina | 15,668 |
| | School Specialty, Inc., Appleton, Wisconsin (Local Affiliate: Gaithersburg, Maryland) | <u>134,982</u> |
| | Total | \$202,000 |
| 7218.1 | WriteOnLine Software | |
| | Responsible Office: Department of Technology Integration and Support | |
| | <u>Awardee</u> | |
| | Crick Software, Inc., Westport, Connecticut | \$ 30,600 |

| | | |
|---------|--|---|
| 7232.1 | Read&Write Software for Google Chrome | |
| | Responsible Office: Department of Technology Integration and Support | |
| | <u>Awardee</u> Texthelp Systems, Inc., Woburn, Massachusetts | \$ 50,000 |
| 7246.1 | WeVideo Online Video Editor | |
| | Responsible Office: Department of Technology Integration and Support | |
| | <u>Awardee</u> WeVideo, Inc., Menlo Park, California | \$ 59,500 |
| 9006.7 | Shade and Upholstery Material—Extension | |
| | Responsible Office: Division of Maintenance | |
| | <u>Awardees</u> (See note on page 5) Frankel Associates, Inc., Bay Shore, New York Grody's Inc., Baltimore, Maryland Mileham & King, Inc., Rockville, Maryland Wave Fabrications, Inc., Smithtown, New York Tidewater Industries, LLC, Hagerstown, Maryland Total | \$589,385 |
| 9063.12 | Football Supplies and Equipment—Extension | |
| | Responsible Office: Office of Teaching, Learning, and Schools | |
| | <u>Awardees</u> All American Sports Corporation, North Ridgeville, Ohio Bill Fritz Sports Corporation, Apex, North Carolina Kranos Holding Corporation, Litchfield, Illinois Marty Gilman, Inc., Gilman, Connecticut Pyramid Paper Company, Tampa, Florida School Specialty, Inc., Appleton, Wisconsin (Local Affiliate: Gaithersburg, Maryland) The Prophet Company, Owatonna, Minnesota Varsity Brands Holding Company, Inc., Jenkintown, Pennsylvania (Local Affiliate: Forestville, Maryland) Total | \$ 73,985 4,620 23,300 2,860 3,330 8,034 17,592 <u>35,015</u> \$168,736 |

| | | |
|--|---|---------------|
| 9114.13 | Canned Fruits and Vegetables—Extension | |
| | Responsible Office: Division of Food and Nutrition Services | |
| | <u>Awardees</u> (See note on page 5) | |
| | Apple & Eve, LLC, Port Washington, New York (Local Affiliate: Hanover, Maryland) | |
| | Calfed Financial Corporation, Elwood, Indiana | |
| | FoodPro Corporation, Frederick, Maryland | |
| | Total | \$480,910 |
| 9426.3 | Vehicle Oil Changing Services—Extension | |
| | Responsible Office: Department of Transportation | |
| | <u>Awardee</u> | |
| | WLR Automotive Group, Inc., Frederick, Maryland | \$ 60,000 |
| 9435.3 | Indoor Air Quality Equipment and Supplies | |
| | Responsible Office: Division of Maintenance | |
| | <u>Awardees</u> | |
| | AramSCO, Inc., Thorofare, New Jersey | \$ 49,633 |
| | Smart Supply Company, Olney, Maryland | <u>56,730</u> |
| | Total | \$106,363 |
| TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE | | \$3,997,684 |

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:MBM:DGT:EM:ESD:amd

Attachment

Bid Activity Report
October 6, 2020

| BID No. | BID NAME | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|-------------|---|--|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 001B9400023 | Maintenance, Repair, Operating Supplies—Extension | N/A State of Maryland Contract | | | | | |
| 116116 | Stage Rigging Inspection, Repair, and Consulting Services | N/A Loudoun County Public Schools Contract | | | | | |
| JUST8511 | Purchase of Portable HEPA Air Cleaners | N/A | | | | | |
| MBU-533-19 | Tire Recapping | N/A Baltimore County Public Schools Contract | | | | | |
| 4081.10 | Art Equipment—Extension | 15 | 4 | 9 | 3 | 7 | 1 |
| 4111.6 | Overhead Door Installation and Repairs—Extension | 8 | 1 | 1 | 1 | 1 | 1 |
| 4302.1 | Apex Learning Digital Curriculum—Extension | N/A | | | | | |
| 4881.1 | College Tracks Access Program—Extension | N/A | | | | | |
| 4895.1 | Middlebury Courses and Site Licenses—Extension | N/A | | | | | |
| 7050.11 | Photographic Equipment and Supplies—Extension | 10 | 1 | 4 | 0 | 4 | 0 |
| 7115.8 | Early Childhood Equipment and Supplies—Extension | 24 | 7 | 11 | 1 | 4 | 0 |
| 7218.1 | WriteOnLine Software | N/A | | | | | |
| 7232.1 | Read&Write Software for Google Chrome | N/A | | | | | |
| 7246.1 | WeVideo Online Video Editor | N/A | | | | | |
| 9006.7 | Shade and Upholstery Material—Extension | 16 | 2 | 5 | 0 | 5 | 0 |

Bid Activity Report
October 6, 2020

| BID No. | BID NAME | No. of Vendors Mailed | No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|---------|---|-----------------------|------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 9063.12 | Football Supplies and Equipment—Extension | 40 | 8 | 8 | 0 | 8 | 0 |
| 9114.13 | Canned Fruits and Vegetables—Extension | 16 | 3 | 8 | 2 | 3 | 0 |
| 9145.1 | Fresh Produce—Extension | 5 | 1 | 5 | 1 | 1 | 0 |
| 9426.3 | Vehicle Oil Changing Services—Extension | 2 | 0 | 1 | 0 | 1 | 0 |
| 9435.3 | Indoor Air Quality Equipment and Supplies | 7 | 0 | 3 | 0 | 2 | 0 |